

Sorted by Occupational Title

Workforce Development Area 15 - Hillsborough County

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$14.89/hour and Entry Wage of \$12.11/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.33/hour and Entry Wage of \$14.89/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	2.15	1,058	35.71	21.10	5	Yes	R
132011	HSHW	Accounting and Auditing Clerks	1.88	136	29.49	18.37	5	Yes	R
113011	HSHW	Administrative Services Managers	1.67	124	53.96	29.15	4	Yes	R
413011		Advertising Sales Agents	0.62	172	22.58	14.10	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R
433031		Bookkeeping, Accounting and Auditing Clerks	0.04	187	16.22	11.70	4	Yes	R
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.45	112	20.93	15.55	3	Yes	R
533022		Bus Drivers, School or Special Client	1.51	292	16.36	13.01	3	No	R
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.88	884	33.01	20.27	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	1.64	454	18.45	13.17	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
111011	HSHW	Chief Executives	0.83	147	107.53	58.28	5	Yes	R
172051	HSHW	Civil Engineers	2.14	229	40.37	26.51	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.27	394	30.20	19.77	3	Yes	R
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.49	134	29.72	18.48	3	No	R
113021	HSHW	Computer and Information Systems Managers	2.32	151	71.95	47.06	5	Yes	R
514011		Computer-Controlled Machine Tool Operators, M & P	2.64	249	18.06	13.02	3	Yes	S
514012	HSHW	Computer Controlled (CNC) Mach. Tool Programmers, M & P	2.16	56	23.64	15.78	3	Yes	S
151143	HSHW	Computer Network Architects	1.98	195	39.89	24.50	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.84	167	28.02	16.77	3	Yes	R
151121	HSHW	Computer Systems Analysts	3.15	256	40.98	26.48	4	Yes	R
151151		Computer User Support Specialists	2.38	496	23.19	14.92	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	1.33	197	43.28	27.37	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.70	117	26.04	17.61	3	No	R
131051	HSHW	Cost Estimators	1.94	149	28.08	17.58	4	No	R
434051		Customer Service Representatives	1.73	36,239	15.39	10.88	3	Yes	S
151141	HSHW	Database Administrators	1.97	84	41.99	26.34	4	Yes	R
319091		Dental Assistants	2.23	201	18.81	13.81	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
212021		Directors, Religious Activities and Education	1.22	114	21.17	14.38	5	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	2.02	86	26.07	16.23	3	No	R
472111		Electricians	2.08	397	21.08	15.47	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.46	514	28.19	21.73	5	No	R
292041		Emergency Medical Technicians and Paramedics	3.05	31	16.80	11.39	4	Yes	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.10	406	25.23	18.42	3	Yes	R
132051	HSHW	Financial Analysts	1.48	130	37.05	24.75	5	Yes	R
113031	HSHW	Financial Managers	1.43	222	70.07	39.22	5	Yes	R
332011	HSHW	Firefighters	0.81	137	23.59	17.25	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.60	84	21.80	15.11	3	No	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.89	501	29.10	19.59	4	No	R

371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.44	81	19.17	12.59	3	No	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.08	112	27.24	15.87	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.26	236	31.20	21.23	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.38	1,097	27.66	18.18	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.49	208	28.63	18.81	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.15	454	47.90	22.96	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.74	164	19.22	12.48	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.91	982	21.80	14.26	3	No	R
119051	HSHW	Food Service Managers	1.46	109	38.92	22.98	4	No	R
111021	HSHW	General and Operations Managers	1.62	754	64.41	31.94	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
251191		Graduate Teaching Assistants	NR	NR	NR	NR	5	No	R
271024		Graphic Designers	0.95	158	22.86	15.14	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.35	80	18.30	12.95	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	2.16	438	19.13	14.05	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.22	1,137	18.64	12.72	3	Yes	R
311011		Home Health Aides	3.85	4,744	10.80	9.58	3	Yes	S
131071	HSHW	Human Resources Specialists	1.67	510	27.88	17.62	5	No	R
499041		Industrial Machinery Mechanics	1.90	137	23.12	16.71	3	Yes	R
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	S
151122	HSHW	Information Security Analysts	2.60	101	45.19	30.69	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.57	530	41.17	17.54	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.42	94	28.42	21.52	5	No	R
436012		Legal Secretaries	0.56	95	21.41	15.54	3	Yes	R
292061		Licensed Practical and Licensed Vocational Nurses	2.11	241	21.45	17.15	3	Yes	R
533033		Light Truck or Delivery Services Drivers	1.16	6,980	16.66	10.46	3	Yes	S
434131		Loan Interviewers and Clerks	1.61	262	19.82	14.87	3	Yes	R
132072	HSHW	Loan Officers	1.41	258	40.81	23.52	4	Yes	R
514041		Machinists (including Machinist and Tool Die Makers, CNC Machinist)	1.50	1,176	19.67	13.43	3	Yes	S
131111	HSHW	Management Analysts	2.44	691	39.61	22.59	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.66	387	33.44	19.33	5	Yes	R
112021	HSHW	Marketing Managers	2.03	111	60.40	32.36	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.88	98	30.03	25.53	4	Yes	R
119111	HSHW	Medical and Health Services Managers	1.95	110	57.36	35.86	5	Yes	R
319092		Medical Assistants	3.07	544	15.44	12.42	3	Yes	R
292071		Medical Records and Health Information Technicians	1.86	86	20.77	13.95	4	Yes	R
436013		Medical Secretaries	2.31	210	15.78	12.78	3	Yes	R
319094		Medical Transcriptionists	1.67	160	18.83	12.37	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
514199		Metal and Plastic Machine Workers, all other	-0.58	19	14.94	9.12	2	Yes	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.47	228	28.47	23.02	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.58	180	39.31	25.16	4	Yes	R
311014		Nursing Assistants	2.28	14,476	12.88	10.76	3	Yes	S
472073		Operating Engineers/Construction Equipment Operators	1.88	248	18.02	13.02	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
472141		Painters, Construction and Maintenance	1.19	82	19.53	13.00	3	No	R
232011	HSHW	Paralegals and Legal Assistants	2.25	273	24.38	16.64	3	Yes	R
292052		Patient Care Technicians (Orderlies)	1.59	413	11.65	9.87	3	Yes	S
132052	HSHW	Personal Financial Advisors	2.02	186	53.91	22.11	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
292052		Pharmacy Technicians	1.24	43	14.88	11.86	3	No	R
319097		Phlebotomists	2.25	114	15.24	12.12	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.54	260	19.94	12.58	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.81	212	28.02	21.10	3	No	R
339021	HSHW	Private Detectives and Investigators	NR	NR	24.89	16.61	4	No	R
272012	HSHW	Producers and Directors	1.27	81	34.30	20.72	5	No	R
119141		Property, Real Estate & Community Association Managers	1.60	3,649	29.01	14.46	4	No	S
273031	HSHW	Public Relations Specialists	1.31	130	29.48	18.90	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.95	138	29.25	19.07	4	Yes	R
292034	HSHW	Radiologic Technologists	1.45	88	25.88	18.39	3	Yes	R

419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
419022		Real Estate Sales Agents	1.62	301	24.53	13.23	3	No	R
493092		Recreational Vehicle Service Technicians	1.49	141	17.34	10.01	3	No	S
291141	HSHW	Registered Nurses	1.96	1,089	32.54	25.86	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
112022	HSHW	Sales Managers	1.38	151	70.84	37.41	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.52	356	38.38	18.52	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.00	1,107	28.44	13.10	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.46	285	30.67	24.07	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.09	348	37.35	17.32	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.86	101	22.63	16.64	3	No	R
339032		Security Guards	1.37	13,260	11.93	9.11	3	No	S
211093		Social and Human Service Assistants	1.01	108	15.32	12.92	3	No	R
151132	HSHW	Software Developers, Applications	2.32	483	44.03	26.06	4	Yes	R
151133	HSHW	Software Developers, Systems Software	2.92	207	44.24	26.99	5	Yes	R
472221		Structural Iron and Steel Workers	0.55	31	21.26	15.47	3	No	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
259041		Teacher Assistants	1.42	431	15.74	12.29	3	No	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.13	166	24.42	15.58	3	Yes	R
499052		Telecommunications Line Installers and Repairers	0.82	86	22.21	15.41	3	Yes	R
131151	HSHW	Training and Development Specialists	NR	NR	28.52	18.08	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134	HSHW	Web Developers	3.12	106	31.59	20.74	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.65	135	17.38	13.01	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	0.91	85	27.48	16.52	4	Yes	R
273043	HSHW	Writers and Authors	1.29	88	24.51	15.58	5	No	R

EFI - Enterprise Florida, Inc.

New Occupational Titles for CSTB PY 18-19

Additional Occupational Titles approved by CSTB Board

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