

# Wednesday, August 23, 2017, 9:00 AM

CareerSource Tampa Bay, 4902 Eisenhower Blvd. S., Ste. 250, Tampa, FL

Conference Dial: 1-800-511-7985 Conference Code: 605-9608#

# **One Stop Committee**

# Agenda

I.	Welcome and Introductions	Betsy Irizarry, Chair
II.	Action/Discussion Items	
	1. Approval of Minutes – May 24, 2017 One-Stop Committee	Page 2
	2. 2017- 2018 One Stop Strategic Plan	Page 8
III.	Other Administrative Matters (Items of urgency not meeting the seven-day guideline for review)	
IV.	Information Items	
	1. 2016 - 2017 One-Stop Goals Update	Edward Peachey, Page 10
	2. AmeriCorps Youth Services Program Update	Edward Peachey
	3. Youth Program Update	Juditte Dorcy, Page 17
	4. Tampa Housing Authority: Job Plus Initiative	Edward Peachey
	5. Tech Hire Program Update	Michelle Schultz, Page 18
	6. WIOA and Welfare Transition Programs Update	Edward Peachey, Page 19
	7. Reports a. Migrant and Seasonal Farmworker (MSFW) b. Monthly Management Report (MMR) c. Center Traffic Flow d. Website Traffic and Social Media	Edward Peachey, Page 21 Edward Peachey, Page 25 Edward Peachey, Page 26
	Board Members Comment	
VI.	Public Comment	
VII.	Adjournment	

Next One-Stop Committee Meeting – November 15, 2017



# CareerSource Tampa Bay One-Stop Committee Minutes

Date: May 24, 2017, 9:00 a.m. Location: 4902 Eisenhower Blvd.

#### Call to Order

Committee Chair Betsy Irizarry called the meeting to order at 9:02 a.m. There was a quorum present with the following One-Stop Committee members participating.

#### **Committee Members in Attendance**

\*denotes attended via phone

Tom Aderhold\*, Sheryl Brown, Stephanie Brown-Gilmore\*, Ryan Buckthorpe for Dr. Ginger Clark, Richard Cranker, Bill Hoffman\*, John Howell, Betsy Irizarry, Ryan Egg for Rose Leto, Rosanna Matucan-Carson\*, Paul Orvosh, Patricia Suarez, Richard Peck, Willie Parker Jr.\*, Antoinette Hayes-Triplett\*, Roy Sweatman

#### **Committee Members Not in Attendance**

W. Scott Brooks, Rebecca Bacon, Scott Callison, Daniel Cook, Marilyn Craig-Wicktor, Mireya Hernandez, Jennifer Kuhn, Maria Mastriano-Nugent

#### Staff

Alice Cobb, Juditte Dorcy, Edward Peachey, Mai Russell, Michelle Schultz, Michael Bundy

#### Guest

Kenneth Jones

#### **Action Items**

# Item 1 Approval of One-Stop Committee Meeting Minutes

The minutes of February 22, 2017 One-Stop Committee meeting were presented for approval. There was no further discussion.

Motion: Sheryl Brown Second: John Howell

The minutes were approved as presented.

The motion carried.

# Action Item 2 Vendor Recommendation: Copier Lease

The Executive Committee approved the issuance of a Request for Proposals from qualified providers printing, copying, scanning and fax solution to replace existing equipment. On April 3rd, CareerSource Pinellas in collaboration with CareerSource Tampa Bay released the Request for Proposal.

The RFP closed on May 1, 2017. Five responses were received. A response from Imaging Experts was submitted past the proposal deadline and was returned unopened. The remaining four responses were reviewed by two CareerSource Pinellas/CareerSource Tampa Bay staff and Complete Technology Solutions Information Technology Projects Director.

The result of the evaluation scoring is below:

Organization	Average Score (100 maximum points)
Dex Imaging	90
Toshiba Business Solutions	80
RICOH	79
Zeno Office Solutions	77

Motion: John Howell Second: Richard Cranker

The One Stop Committee recommended entering into an agreement commencing on October 1, 2017 and terminating December 31, 2018 with an option to extend for up to four (4) additional years, based on performance and funding availability.

The motion carried.

#### **Other Administrative Matters**

No items were brought forward for action.

#### Information Items

#### Request for Extension of Designation as a Direct Provider of Services

Since 2012, CareerSource Tampa Bay has been designated by CareerSource Florida to be a direct provider of services after we submitted an application which was approved by the Board, the Chief Elected Official for our local area and the Governor. Our five year plan that the Board and the Chief Elected Officials signed and submitted to CareerSource Florida in 2016 also included the continuation of our designation as a direct provider of services for our local area. This plan was accepted and approved by CareerSource Florida.

CareerSource Florida and DEO recently sent each local area a memorandum requiring each to again declare its intentions to continue to be a direct provider of services and to submit a completed application for a 3-year extension which must be received by CareerSource Florida by May 31, 2017.

The application for CareerSource Tampa Bay to be designated as a direct provider of services for the period of July 1, 2017 through June 30, 2020 is attached for your review.

On May 4th, the Executive Committee recommended approval of the request to extend the designation of CareerSource Tampa Bay to serve as a direct provider of workforce services through June 30, 2020. A copy of the submission was provided in the meeting packet.

President Peachey added that an infrastructure agreement with mandatory partners is currently being drafted.

### Information Item 2- 2016 – 2017 One Stop Strategic Goals Update

Period Covering: July thru March 2017

- Center Traffic
- o PY 16 17, Quarter III: 40,116
- The biggest growth in customer flow continues to be the Career Prep Center up 359% when compared to the same time period last year.
- Reemployment Services and Eligibility Assessment (RESEA) Program
- o YTD Total:
- o Registered: 1,839
- Attended: 1,114; Show Rate: (60.58%)
- Ticket to Work (TTW) Program:
- # Served: 58 # Employed: 31
- Average Placement : 11.66
- National Emergency Grant (NEG) Long Term Unemployed
- o YTD Total
- o # Served: 179
- o # Employed: 101
- Average Placement : 18.36
- Employability Skills Workshop
- No. of Attendees QTR 3: 2,220
- YTD Total: 8.362
- Workshop job seekers attendance experienced a decrease by 19% during the 3rd QTR when compared to the 3<sup>rd</sup> QTR of PY`15-16
- Online Job Seeker Services:
- Future Plans: YDT PY 2016-2017
- # Utilized :300Penn Foster
- o # Utilized: 56
- Occupational Skills Training
- o Totals:
- # New Enrollments: 116
- o YTD Served: 801
- o Completers: 118
- Pre-Vocational Training Enrollments
- QTR 2: # Enrolled Total: 10
- o YTD PY 16-17: # Enrolled Total: 73
- Work-Based Training
- o OJT
- YTD Served: 374Completers: 132
- o PWE
- YTD Served: 284Completers: 69

YTD Served: 658:Completers: 201

# • Apprenticeship Enrollments

Ironworkers: 72JATC: 20FRACCA: 31

# Pre-Vocational Training Enrollments

Welding: 107Soldering: 703-D: 25

Maintenance: 12 Construction: 36 Production Tech: 13

### **AmeriCorps Program Update**

- No. of economically disadvantaged youth received skill development: 1,377 (197% of goal)
- No. of economically disadvantaged youth received placement services: 1,183 (169% of goal)
- No. of youth placed into jobs or post-secondary: 416 (104% of goal)

### Information Item 4 - Youth Program

No. served: 1,128 (82% of goal)
Credentials: 303 (22% of goal)
Placements: 255 (21% of goal)

Average wage at placement: \$11.32

# CareerSource Tampa Bay – The Housing Authority of the City of Tampa (THA) Agreement for Robles Park Village Jobs Plus Initiative

THA, as the lead agency, has been awarded funding from Housing and Urban Development (HUD) for a period of performance April 1, 2017 to March 31, 2021 to support job development, training, employment, supportive services, income incentives, and community support for residents of the Robles Park Village development. Under this initiative, THA seeks a partnership with CareerSource Tampa Bay (CSTB) to deliver employment-related services to unemployed and underemployed residents.

On May 4th, the Executive Committee recommended approval to enter into a four-year agreement with THA to provide partnership services under the Robles Park Village Jobs Plus Initiative.

# **Tech Hire Program**

- Total no of participants served: 189 (16% of goal)
- Total no. of participants enrolled in training: 189 (16% of goal)
- Total no. of participants completing training: 53 (5% of goal)
- Total No. of unemployed participants who obtained employment: 40 (5% of goal)

### **WIOA Adult and Welfare Transition Programs Update**

• No. of Adult: 1,766

No. of Dislocated Worker: 1,412

• No. of Youth: 1,225

### **Welfare Transition Program**

WTP Applicants: 7,335WTP Mandatory: 2,645WTP Transitional: 489

# Migrant Seasonal Farmworker Performance Report

Out of eight, two were not met:

- Job Development Contact
- Placed in Long Term Non-AG Job (over 150 days)

## **Monthly Management Report**

- Welfare Entered Employment Rate 42.4% (831 welfare cases closed due to earned income)
- Welfare Entered Employment Wage Rate: 71.9% (\$10.12 hourly wage at job placement)
- Welfare All Family Participation:49.3% (1,796 welfare families engaged in allowable work activity)
- Welfare Two-Parent Family Participation:63.7% (368 welfare families engaged in allowable work activity)
- WIOA Adult Entered Employment Rate: 100% (720 who earned a credential and employed when their case was closed)
- WIO Dislocated Worker Entered Employment Rate: 100% (697 employed dislocated worker
- WIOA Adult Employed Worker Outcome Rate. 100%. No Enrolled in WIOA Training: 137
- WIOA Adult Wage 126.9% (Average hourly wage: \$16.46)
- WIOA Dislocated Worker Wage Rate: 126.9% (Ave. wage: \$17.87)
- WIOA In-School Youth Outcome Rate100% (72youth with positive outcome)
- WIOA Out-of-School Youth Outcome Rate: 100% (183 youth with positive outcome)
- WIOA Younger Youth Skill Attainment Rate: 100% 86 youth with positive outcome)
- WIOA Younger Youth Positive Outcome Rate: 100% (85outh with positive outcome)
- WP Entered Employment Rate: 68.5% (22,551dentified as employed in Employ FL or found on the Dept. of Revenue's New Hire report since they last received a service)
- Short Term Veterans Entered Employment Rate: 59.7%% (1,437 veterans identified as employed in Employ FL or found on the Dept. of Revenue's New Hire report since they last received a service)
- WP Job Placement Wage Rate:95% (Average wage: \$13.37)

#### **Career Center Traffic Flow**

Tampa: 84,787Brandon: 18,199Plant City: 8,053

• Ruskin: 3,874

• Career Prep Center: 10,801

### **Website Traffic**

• No. of People who Visited Site: 210,214

• No. of Visits: 335,596

No. of Page Views: 1,233,154
No. of Returning Visitors: 38%
No. of New Visitors: 62%

#### **Social Media**

No. of new Twitter followers: 505
No. of new Facebook fans: 877
No. of Engagements: 13,690
No. of impressions: 3,085,127

# **Internal Program Monitoring**

A schedule of all programmatic, administrative, and fiscal monitoring activities for all programs was provided in the meeting packet.

## **Public Comments**

None was made.

# **Adjournment**

The meeting was adjourned at 9:54 a.m.



# Action Item 2 2017 - 2018 Proposed One Stop Strategic Plan

# Goal 1:

Provide Job Seekers with Expanded Access to Employment and Training Services.

Objective 1: Provide a wide range of workforce resources to job seekers.

# Strategy

- Support open access to the Resource Room, materials, and maintain qualified staff to meet the needs of local job seekers.
- Promote CareerSource Specialized Programs and Services to all job seekers.

# Objective 2: Maximize the use of technology and online services to meet job seeker needs. Strategy

- Support Employability Skills Workshops for local job seekers in multiple media such as center workshops, ATLAS eCourses and other applications available.
- Improve the effectiveness of partnerships through technology such as electronic referrals, automation of job seeker registration in Employ Florida (EF) and data sharing.
- Research and identify additional resources and services available with the community or other government agencies to adopt within our centers.

# Goal 2:

# Provide Effective Workforce Programs Aligned with Demand Industry Sectors.

# **Objective 1: Increase participation in Occupational Skills Training (OST).**

# Strategy

- Enroll job seekers into training programs that lead to careers in targeted occupations with an emphasis on career pathway opportunities in the following industries:
  - Healthcare
  - Manufacturing
  - Information Technology
  - Financial & Professional Services

 Educate staff and community on the use of Eligibility Training Provider List (ETPL) approved training providers and targeted occupations or training programs under WIOA.

# Objective 2: Increase enrollments in Apprenticeship and Pre-Apprenticeship Programs. Strategy

- Establish an Apprenticeship team to identify additional partnership opportunities and build referrals.
- Promote apprenticeship training and pre-apprenticeship programs to prepare job seekers for career opportunities.

# **Objective 3: Increase enrollments in short-term Career-Ready programs.**

### Strategy

- Sustain and expand career-ready programs in targeted occupations.
- Conduct effective outreach strategies through a variety of media to support prevocational training.

# Goal 3:

# **Effectively Manage Key Workforce Development Performance.**

# Objective 1: Manage workforce development performance through monitoring and analysis of performance reports.

# Strategy

- Monitor performance measures under local reporting, Monthly Management Report (MMR), Common Measures and Performance Modeling.
- Analyze all programmatic monitoring to include internal, contracted board, DEO or external monitoring such as USDOL.

# Objective 2: Evaluate the effectiveness of programs/services.

#### Strategy

- Complete a demographics and caseload review by program and center location to include asset mapping.
- Utilize a variety of methods to evaluate customer satisfaction and gather feedback for evaluation and continuous process improvement.

# Recommendation

Staff is recommending approval of the 2017 - 2018 One Stop Strategic Plan.



# Information Item 2 2016 – 2017 One Stop Strategic Goals Update

For Period Covering: July thru June 2017

# Goal 1: Provide Job Seekers with Expanded Access to Employment and Training Services.

Objective 1: Provide a wide range of workforce resources to job seekers.

• Support open access to the Resource Room, materials, and maintain qualified staff to meet the needs of local job seekers.

Center Traffic	QTR 1	QTR 2	QTR 3	QTR 4	YTD PY 16-17
PY 16 – 17	46,080	39,518	40,116	42,052	167,766
PY 15 – 16	38,863	35,885	39,933	44,223	158,904

- Center traffic Year End numbers look strong! Job seekers visits jumped 5.6% in PY 16-17 compared to PY 15-16 during one of our lowest Unemployment periods. Job seekers continue to access services in today's job market.
- Quarter 4 did see a decline in job seeker traffic of 4.9%.
- The biggest growth in customer flow continues to be the Career Prep Center up 359% when compared to the same time period last year.
- Promote CareerSource Specialized Programs and Services to all job seekers.

WIOA	No. Served PY 16 - 17	New Enrolled PY 16 - 17	Completed in PY2016- 2017	Continue WIOA Services in PY2017-2018
Adult	2,539	1,880	1,780	745
Dislocated Worker	1,615	876	809	936
Youth Services	1,348	684	480	752
Total	5,502	3,440	3,069	2,433

WIOA Services	OST and Apprenticeshi p Training	EWT, OJT or PWE Services	Career- Ready Training	ReEmployment or Placement Services
Adult	660	899	153	827
Dislocated Worker	389	497	96	633
Youth Services	368	354	79	547
Total	1,417	1,750	328	2,007

Objective 2: Maximize the use of technology and online services to meet job seeker needs.

- Support Employability Skills Workshops for local job seekers in multiple media such as center workshops, ATLAS eCourses and other applications available.
- Improve the effectiveness of partnerships through technology such as electronic referrals, automation of job seeker registration in Employ Florida Marketplace (EFM) and data sharing.

Employability Skills Workshop							
No. of Attendees	QTR 1	QTR 2	QTR 3	QTR 4	YTD PY 16-17	PY 15-16	
Tro. or Altoridood	3,397		2,220	1,958	10,320	10,945	

Employability Skills Workshop by Center							
	Q <sub>4</sub>	Q4		YTD PY 16-17		PY 15-16	
Center	# Attendees	% by Location	# Attendees	% by Location	# Attendees	% by Location	
Tampa	1,337	68.3%	6,736	65.3%	7,086	64.7%	
Brandon	420	21.5%	2,636	25.5%	3,064	28.0%	
Plant City	74	3.8%	412	4.0%	471	4.3%	
Ruskin	116	5.9%	456	4.4%	250	2.3%	
Career Prep Center	11	0.6%	80	0.8%	74	0.7%	
Totals	1,958	100.0%	10,320	100.0%	10,945	100.0%	

- Year End Workshop attendance ended the year with a slight drop of 5.7% but online workshops have also been broadened the CSTBA customer. QTR 4 saw a decrease of 11.8% but tends to be the slower time of the year.
- Year End tracking shows the most popular workshops for PY2016-2017 are: 1<sup>st</sup>) Professional Interviewing skills (897), 2<sup>nd</sup>) Resume Development (785), 3<sup>rd</sup>) Basic Computers (649).

Online Job Seeker Services: Assessments, Job and Career Readiness, GED/ESOL Preparation and Computer Skills Training.						
Q4 YTD PY 16-1						
Categories:	# Utilized	# Utilized				
Workplace Skills	133	608				
Future Plans	171	571				
eCourses	715	3,111				
Penn Foster	18	74				
Computer Training	20	169				
Florida Ready to Work	42	152				
JIST Gateway	0	80				
Totals	1,099	4,765				

 Research and identify additional resources and services available with the community or other government agencies to adopt within our centers.

Employ Florida Services & Activities Summary						
Categories:	Q4	YTD PY 16-17				
# Served	8,272	87,197				
# of Services	101,855	598,807				
# Referrals	12,823	79,816				
# External Referrals	7,213	40,194				
# Resumes Posted	3,876	22,329				
Totals	134,039	828,343				

• Year End Employ Florida MIS numbers are out. CareerSource served just under 90,000 job seekers with online job bank and reemployment services during the Program Year with close to 600,000 services provided and recorded of over 120,000 were referrals to job orders.

# Consumer Financial Protection Bureau Counseling

- Since June 2015, we were one of 5 LWDB's in Florida that was selected for the CFPB Financial Coach onsite. There are 60 Financial Coaches in the nation located at various AJC's. This program provides individual financial coaching and counseling services to post 9/1 veterans.
- LWDB continues to review USDOL TEGL and Guidance updates on available online resources and services.

# **Goal 2: Provide Effective Workforce Programs Aligned with Demand Industry Sectors.**

Objective 1: Increase participation in Occupational Skills Training (OST).

- Enroll job seekers into training programs that lead to careers in targeted occupations with an emphasis on career ladder opportunities in the following industries:
  - Healthcare
  - Manufacturing
  - Information Technology
  - Financial & Professional Services
  - Conduct effective outreach strategies through a variety of media.

Occupational Skills Training						
# New YTD Commission						
Enrollments Served Complete						
Adult/Dislocated Worker 515 837 363						
Youth 195 268 80						
Totals	710	1,105	443			

• Funding update: We currently have funding available in the WIOA Dislocated Worker Program for regular occupational skills training, licensure and apprenticeship programs. The WIOA Youth program has funding available for short-term pre-vocational training programs offered through the CareerPrep Center.

Work-Based Training						
	# New YTD Comple					
		Enrollments Served Comple				
OJT		392	497	396		
PWE		338	354	294		
Totals		730	851	690		

 Educate staff and community on the use of ETPL approved training providers and targeted occupations or training programs under WIOA.

CSTB Approved List is accessible at: <a href="https://www.careersourcetampabay.com/files/public/WAD16-254\_LIC%20TOL%2016-17.pdf">https://www.careersourcetampabay.com/files/public/WAD16-254\_LIC%20TOL%2016-17.pdf</a>

Objective 2: Increase enrollments in Apprenticeship and Pre-Apprenticeship Programs.

• Establish an Apprenticeship team to identify additional partnership opportunities and build referrals.

 Promote apprenticeship training and pre-apprenticeship programs to prepare job seekers for career opportunities.

Apprenticeship Enrollments					
Cotogorios	YTD PY 16-17				
Categories:	# Enrolled				
Ironworkers	69				
Tampa Area Joint Apprenticeship and Training Committee (JATC)	29				
Florida Refrigeration & Air Conditioning Contractors (FRACCA)	31				
Masonry	0				
Totals	129				

• PY2016-2017 saw an increase in partnership with local apprenticeship programs as a priority initiative under WIOA. A total of 211 apprentices were served with 129 newly enrolled during the program year.

Objective 3: Increase enrollments in short-term Pre-Vocational Training programs.

- Sustain and expand pre-vocational training programs in targeted occupations.
- Conduct effective outreach strategies through a variety of media to support prevocational training.

Pre-Vocational Training Enrollments						
Programs	AD/DW	Youth	Earmark	Totals		
Welding	69	45	19	133		
Soldering	51	12	25	188		
3-D	22	0	3	25		
Maintenance	8	2	2	12		
Construction	36	20	0	56		
Production Tech	9	0	5	14		
Totals	195	79	54	328		

# **Goal 3: Effectively Manage Key Workforce Development Performance.**

Objective 1: Manage workforce development performance through monitoring and analysis of performance reports.

- Monitor performance measures under local reporting, Monthly Management Report (MMR), Common Measures and Performance Modeling.
- Analyze all programmatic monitoring to include internal, contracted board, DEO or external monitoring such as USDOL.

CareerSource Tampa Bay							
PY 16/17 Placements		Composite Score	Ranking	Statewide Placements			
July	3,068	143.52%	5	31,340			
August	3,958	284.47%	1	18,732			
September	3,964	181.14%	1	32,124			
October	4,270	160.24%	1	37,868			
November	4,130	153.23%	2	38,961			
December	3,510	167.86%	1	30,084			
January	4,022	177.76%	1	31,898			
February	3,812	184.92%	1	29,574			
March	3,978	220.27%	1	26,844			
April	2,810	217.52%	1	19,033			
May	4,248	201.71%	1	28,671			
June	3,230	191.46%	2	22,977			
Total YTD	45,000	190.34%	1.5	348,106			

PY 15/16	Placements	Composite Score	Ranking	Statewide Placements
July	3,515	141.30%	4	36,624
August	4,389	159.27%	2	37,968
September	4,579	159.52%	1	40,569
October	3,722	149.31%	2	34,874
November	4,049	155.73%	2	37,095
December	4,776	173.72%	2	37,932
January	3,273	161.36%	2	28,843
February	3,591	146.63%	4	34,977
March	3,821	141.56%	4	39,029
April	3,316	139.99%	4	35,386
May	3,445	152.27%	3	33,589
June	3,078	144.27%	6	31,841
Total YTD	45,554	152.08%	3.0	428,727

- PY16-17 Tampa Bay saw less overall placement activity as did other LWDBs within Florida.
- During the program year, Tampa Bay lead the way in monthly placement activity for <u>first place</u> ranking in nine out of 12 months.

LWDA	<b>Total RA Claimants</b> (10/1/2016 - 12/31/2016)	Total RA Claimants Placed	Total RA Claimants Engaged	Engagement Rate	Total Days- to- Employment	Average Days-to- Employment
<b>15</b>	2,850	2,039	1,803	88.43%	170,328	94.47

- During PY2016-2017, Tampa Bay ranked #2 in RA Placement rate at 71.54% and also ranked #2 in RA Engagement Rate with a rate of 88.43%
- Final numbers will be reported by DEO around the October timeframe with incentives issued at that time.

## **MMR**

Reference the MMR Report in the packet.

## **DOL Common Measures**

Reference the DOL Common Measures Report provided as a handout.

Objective 2: Evaluate the effectiveness of programs/services.

- Complete a demographics and caseload review by program and center location to include asset mapping.
- Utilize a variety of methods to evaluate customer satisfaction and gather feedback for evaluation and continuous process improvement.

Customer Satisfaction Survey Results							
Category	Q4		YTD PY 16-17		PY 15-16		
Category	Total	Rating	Total	Rating	Total	Rating	
Resource Room	152	96.3%	1,267	96.8%	1,112	90.0%	
Employability Skills Workshops	839	95.8%	4,115	95.8%	1,782	91.0%	
Totals	991	98.2%	5,382	96.3%	2,894	90.5%	



# Information Item

# Youth Program Workforce Innovation and Opportunity Act

Reporting Period: July – June 2017					Reporting	g Period: PY	2015-2016
Performance		PY 16-17	PY 16-17		PY 15-16		
Category	Planned	Actual	% of Goal		Planned	Actual	% of Goal
# Served	1,484	1,348	90.8%		944	918	97%
Credentials	1,330	486	36.5%		552	354	64%
Placements	1,200	433	36.1%		736	214	29%
Employment		397					
Military		1					
Post-Secondary	Outcome	35					

Youth Employment: July to June 2017				
Total Placements YTD	397			
Average Wage at Placement	\$11.22			

CareerSource Tampa Bay youth department offers services and resources to engage youth so they can successfully complete education and training programs to gain employment.

- This program year, 1,348 young adults have been served, including 230 young adults who
  have been enrolled into post-secondary training. 486 of those young adults served have
  earned a credential and 433 are employed or with positive outcome.
- Outreach was conducted to over 116 community partners this program year to include community based organizations, faith based organizations, local high schools through the school district and training vendors offering post-secondary scholarship assistance and info on Career Ready Program.
- CSTB assisted 76 youth with their GED and 22 received GED diploma.
- CareerSource Tampa Bay partners with the Adult Education through an MOU with the School District of Hillsborough County to provide employability skills training and job search assistance to those enrolled in the Adult Education program. This program year we have placed 90 enrolled students into unsubsidized employment.

#### **USDOL H-1B Job Training Grant - Tampa Bay TechHire Program**

July 1, 2016 – June 30, 2020

The Tampa Bay TechHire program is funded with a nearly \$3.8 million grant awarded to CareerSource Tampa Bay by the U.S. Department of Labor. Consistent with the White House TechHire Initiative launched in 2015, this grant is one of 39 programs nationwide that will focus on providing workers the skills for a pathway to the middle class while supplying employers with the skilled technology workers needed to grow and expand. Over 1,000 unemployed and underemployed young adults ages 17-29 with barriers to training and employment and front-line incumbent workers will receive accelerated skills training, certifications, and work experience to obtain employment or advance along career pathways leading to high-demand, middle to high skill jobs in the IT and healthcare industries.

Training programs include fast-track IT industry certifications such as CompTIA A+, CompTIA Security+, and Java Programming. Healthcare training programs include Medical Clinical Laboratory Technician/Technologist, Phlebotomy, and Registered Nursing. Training will be provided by Hillsborough Community College, Hillsborough County School District - Workforce and Continuing Education, St. Petersburg College, and the University of South Florida. Additional partners include BayCare Health System, IBM, Tampa Innovation Alliance, and Tampa Bay Technology Forum.

	Outcome Messure		Cool	To Doto:	% to
	Outcome Measure		Goal	To Date:	Goal
1a	Target Population: Youth and Young Adults with Barriers to Training and Employment (ages 17-29) (83%)	Subtotal:	980	216	22%
1b	Other Populations: Incumbent Workers (17%)	Subtotal:	195	54	28%
	Total Participan	ts Served:	1,175	270	23%
	Targets for All Participants:				
	Total Participants Excelled in Education Francisco Activities				
2	Total Participants Enrolled in Education/Training Activities	Total:	1,175	270	23%
3	Total Participants Completing Education/Training Activities				
3	Total Participants Completing Education/Training Activities	Total:	1,000	122	12%
	Total Participants Who Complete Education/Training				
4	Activities and Received a Degree or Other Credential	Total:	1,000	122	12%
5	Total Number of Unemployed Participants Who Obtain				
3	Employment	Total:	860	80	9%
6	Total Number of Incumbent Worker Participants that				
	Advanced to a New Position	Total:	195	0	0%
7	Median Earnings	Total:	\$20.00/hr	TBD	TBD

#### **TechHire Community Designation**

In November 2016, Tampa Bay was selected by the White House to join a national network of TechHire Communities. More than 250 employers are involved in this initiative through their partnerships with Tampa Innovation Alliance and Tampa Bay Technology Forum. Now managed by the nonprofit Opportunity@Work in partnership with the U.S. Department of Education, TechHire Communities encompass big cities and small towns to share the goal to connect 100,000 people to tech jobs by 2020.

In May 2017, CareerSource Tampa Bay and CareerSource Pinellas received grant funding from CareerSource Florida to build on this initiative. TechHire Community Coordinators will support the development of micro-communities and conduct outreach to bring together current and new employer, education, and economic development partners to create advisory groups under the spectrum of Tampa Bay TechHire. Goals of this initiative include engaging non-traditional students and workers, reducing the skills gap for tech jobs, and in effect reducing the reliance on H-1B visas for technology workers

For additional information regarding TechHire Communities nationwide, visit: <a href="https://obamawhitehouse.archives.gov/issues/technology/techhire">https://obamawhitehouse.archives.gov/issues/technology/techhire</a> and <a href="https://techhire.org/#section-communities">https://techhire.org/#section-communities</a>.



# **Programs Update**

# **Workforce Innovation and Opportunity Act (WIOA)**

	<b>2016 – 2017</b> July – Jun 2017	<b>2015-2106</b> July – June 2016
ADULT	2,539	2,546
DISLOCATED WORKER	1,615	1,939
YOUTH	1,348	926
Total	5,502	5,411

# **Welfare Transition Program (WTP)**

	<b>2016 – 2017</b> July – Jun 2017	2015-2106 Jul – Jun 2016
WTP Applicant	7,680	7,091
WTP Mandatory	3,488	1,233
WTP Transitional	732	575
Total	11,900	8,899



# Information Item Migrant Seasonal Farm Worker MIC (Migrant Indicators of Compliance) Performance Report

Period: 7/1/16 - 6/30/17

		Actual Number Accomplished for Total MSFWs	Actual Percent Accomplished for Total MSFWs	Target Number Required (based on Non-MSFW served or Federal Perf)	Actual Number Accomplished for All Non-MSFW Applicants	Percent Required (based on Non- MSFW served or Federal Perf)	Met Requirement (Yes or No)		
No#	Reporting Element	Actual Number	Actual Percentage	Required Number	Actual Number	Required Percentage	Met Requirement		
F. MIC	Performance Indicators								
	I.Equity Ratio Indicators								
1	Total Active Applications	3,697			55,651				
4	Referred to Employment	3,210	86.83 %	1,450	21,833	39.23 %	YES		
28	Referred to Support Services	3,090	83.58 %	9	128	0.23 %	YES		
29	Received Staff Assisted Services	3,544	95.86 %	3,217	48,424	87.01 %	YES		
2	Complete Applications	379			16,217				
24	Job Development Contact	11	2.90 %	12	522	3.22 %	NO		
26	Career Guidance	273	72.03 %	28	1,210	7.46 %	YES		
	II.Minimum Service Level Indicators								
7	Placed in Jobs	3,224	87.21 %	1,571	12,854	42.50 %	YES		
23	\$0.50 Over Minimum Wage of \$7.25	3,055	82.63 %	518	12,497	14.00 %	YES		
15	Placed in Long Term Non-AG Job (over 150 days)	10	0.27 %	111	10,636	3.00 %	NO		



# **Monthly Management Report**

Welfare Transition (Results are for only those individuals determined by DCF to be work eligible and referred to the workforce board by DCF)

# **Welfare Entered Employment Rate**

- A. Welfare cases closed due to earned income/wages.
- B. Welfare cases closed for all reasons (i.e., earned income, sanction, etc.).

Performance (A÷B) Ranking

Y 1 D R 15	Y I D R 15	YIDSIW
7/1/2015 –	7/1/2016 -	7/1/2016 -
6/30/2016	6/30/2017	6/30/2017
1,019	1,083	11,840
2,530	2,567	33,157
40.3%	42.2%	35.7%
2 <sup>nd</sup>	3 <sup>rd</sup>	

# **Welfare Entered Employment Wage Rate**

- A. Average hourly wage at job placement for welfare clients.
- B. Regionally adjusted federal low income guideline for family of 3.

Performance (A+B) Ranking

12 <sup>th</sup>	17 <sup>th</sup>	
72.2%	72.5%	73.2%
\$13.99	\$14.08	\$13.94
\$10.09	\$10.21	\$10.21

## **Welfare All Family Participation**

- A. # of welfare families who are engaged in an allowable work activity.
- B. # of families receiving welfare that have a work eligible adult.

Performance (A+B)

	2,802	2,377	29,986
	5,141	4,793	71,208
nce (A÷B)	54.5%	48.6%	42.1%
Ranking	4 <sup>th</sup>	5 <sup>th</sup>	

527

2.676

5.449

49.1%

# **Welfare Two-Parent Family Participation**

- A. # of welfare families with 2 parents who are engaged in an allowable work activity.
- B. # of welfare families with 2 parents that have an adult determined to be work eligible.

774 773 71.8% 68.2% 2nd

556

<b>Performance</b>	• (	(A	÷	B)
Ra	aı	nk	(ir	าg

# Workforce Innovation & Opportunity Act (WIOA) Adults and Dislocated Workers

# **WIOA Adult Entered Employment Rate**

A. The # of adults enrolled in WIOA who earned a credential and were employed when their case was closed.

B. The # of unemployed adults enrolled in WIOA and whose case has been closed.

Performance (A÷B) Ranking

IIDKIS	1101113	1100144
7/1/2015 –	7/1/2016 -	7/1/2016 -
6/30/2016	6/30/2017	6/30/2017
1,067	787	6,841
1,067	787	7,203
100%	100%	95.0%
1 <sup>st</sup>	1 <sup>st</sup>	

**VTD R15** 

WTP OTV

VTD R15

# **WIOA Dislocated Worker Entered Employment Rate**

A. The # of dislocated workers enrolled in WIOA who were employed when their case was closed.

B. The # of dislocated workers enrolled in WIOA and whose case has been closed.

Performance (A÷B)
Ranking

947	782	2,844
947	782	2,902
100%	100%	98.0%
1 st	<b>1</b> st	

# WIOA Adult Employed Worker Outcome Rate - those who received training

A. The # of adults enrolled in WIOA training services who received credential and were employed when their case was closed.

B. The # of employed adults enrolled in WIOA training services and whose case has been closed.

Performance (A÷B)
Ranking

997	834	4,186
997	834	4,811
100%	100%	87.0%
1 <sup>st</sup>	1 <sup>st</sup>	

\$16.00

# **WIOA Adult Wage Rate**

A. The average wage at job placement of those adults enrolled in WIOA.

B. Regionally adjusted federal low income guideline for family of 3.

Ranking	16 <sup>th</sup>	17 <sup>th</sup>	
Performance (A÷B)	117.8%	120.0%	115.5%
	\$13.99	\$14.08	\$13.94
	Э ТО.Т	Ψ10.30	ψ10.10

# **WIOA Dislocated Worker Wage Rate**

A. The average wage at job placement of dislocated workers enrolled in WIOA.

B. Regionally adjusted federal low income guideline for family of 3.

Performance (A÷B)
Ranking

g	13 <sup>th</sup>	15 <sup>th</sup>	
3)	124.7%	126.2%	132.4%
	\$13.99	\$14.08	\$13.94
	\$17.44	\$17.77	\$18.46

# Workforce Innovation & Opportunity Act (WIOA)

# Youth

V	WIOA In-Schoo	oi Youth	Outcome Rate

- A. The # of youth who were enrolled in secondary school and had no high school diploma when they enrolled in WIOA and who entered employment, the military, apprenticeship, post-secondary education or received a diploma.
- B. The # of youth who were enrolled in secondary school and had no high school diploma when enrolled in WIOA whose case has since been closed.

igh school diploma	91	89	678
Performance (A÷B)	100%	100%	97.2%
Ranking	1 <sup>st</sup>	1 <sup>st</sup>	

122

**YTD R15** 

7/1/2015 -

6/30/2016

91

**WIOA Out-of-School Youth Outcome Rate** 

- A. The # of youth who were not enrolled in secondary school when they enrolled in WIOA and who entered employment, the military, apprenticeship, post-secondary education or received a diploma.
- B. The # of youth who were not enrolled in secondary school when they enrolled in WIOA whose case has since been closed.

cation or	122	290	2,070
n WIOA	123	296	3,029
nce (A÷B)	99.2%	100%	94.9%
Ranking	<b>7</b> <sup>th</sup>	1 <sup>st</sup>	

206

**YTD R15** 

7/1/2016 -

6/30/2017

89

YTD STW

7/1/2016 -

6/30/2017

659

2 9 7 6

Performance (A÷B)
Ranking

# WIOA Younger Youth (14-18 years old) Skill Attainment Rate

- A. The # WIOA younger youth goals that were attained during the month.
- B. The # of younger youth goals to be attained at closure, goals not due, and basic skills deficient goals not set.

g	5 <sup>th</sup>	1 <sup>st</sup>	
3)	99.5%	100%	89.3%
	204	99	2,082
	203	99	1,859

Performance (A÷B)
Ranking

# WIOA Younger Youth (14-18 years old) Positive Outcome Rate

- A. The # of younger youth with positive outcomes (entered employment, military, apprenticeship, post-secondary education or received a diploma.)
- B. The # of younger youth whose case has since been closed.

	105	119	1,457
	106	119	1,503
)	99.1%	100%	96.9%
g	9 <sup>th</sup>	1 <sup>st</sup>	

Performance (A÷B)
Ranking

# Wagner-Peyser (WP)

WP Entered Employment Rate (for those unemployed at time of first service)	YTD R15 7/1/2015 – 6/30/2016	YTD R15 7/1/2016 – 6/30/2017	YTD STW 7/1/2016 – 6/30/2017
A. The # of individuals identified as employed in Employ FL or found on the Dept. of Revenue's New Hire report since they last received a service.	32,391	30,037	214,806
B. The # of job seekers who have not received a WP reportable service in 90 days and were unemployed when they first started receiving services.	52,989	43,663	478,621
Performance (A÷B)	61.1%	68.8%	44.9%
Ranking	4 <sup>th</sup>	3 <sup>rd</sup>	
WP Entered Employment Rate (for those already employed at time of first service)			
A. The # of individuals employed when they first received a service that are identified as now employed in Employ FL or found on the Dept. of Revenue's the New Hire report since they last received a service.	3,491	3,119	35,328
B. The # of job seekers who have not received a WP reportable service in 90 days and were employed when they first started receiving services.	5,699	5,437	100,901
Performance (A÷B)	61.3%	57.4%	35.0%
Ranking	2 <sup>nd</sup>	3 <sup>rd</sup>	
Short Term Veterans Entered Employment Rate			
A. The # of veterans who were unemployed when they first received a service who are identified as now employed in Employ FL or found on the Dept. of Revenue's the New Hire report since they last received a service.	1,353	1,191	10,892
B. The # of veterans who have not received a WP reportable service in 90 days and were unemployed when they first started receiving services.	2,274	1,996	27,172
Performance (A÷B)	59.5%	59.7%	40.1%
Ranking	4 <sup>th</sup>	3 <sup>rd</sup>	
WP Job Placement Wage Rate			
A. The average wage of job openings' placements.	\$12.56	\$13.20	\$12.47
B. Regionally adjusted federal low income guideline for family of 3.	\$13.99	\$14.08	\$13.94
Performance (A÷B)	89.8%	93.8%	89.5%
Ranking	4 <sup>th</sup>	<b>7</b> <sup>th</sup>	



# **Information Item Center Traffic**

Location	PY 15/16 YTD Total	PY 16/17 July - Sept	PY 16/17 Oct - Dec	PY 16/17 Jan - March	PY 16/17 April - June	PY 16/17  YTD  Total
Tampa	107,906	31,247	26,827	26,713	29,415	114,202
Brandon	23,555	7,062	5,456	5,681	5,732	23,931
Plant City	12,345	3,205	2,416	2,432	2,060	10,113
Ruskin	5,419	1,408	1,214	1,252	1,322	5,196
Career Prep Center	7,247	3,158	3,605	4,038	3,523	14,324
Totals	156,472	46,080	39,518	40,116	42,052	167,766

Monthly Average by Center: (April 2017 – June 2017): Tampa- 9,805 Brandon- 1,911 Plant City- 687 Ruskin- 441 CPC- 1,174

Percentage of Traffic by Center: (April 2017 – June 2017):

Tampa- 70% Brandon- 14% Plant City- 5% Ruskin- 3% CPC- 8%



# Information Item Website Traffic and Social Media Report

# Website Traffic

Timeframe	# of People Visited Site	# of Visits	Pageviews	Returning Visitors	New Visitors
July – June 2016	253,709	393,634	1,604,375	36%	63%
July – June 2017	292,944	474,816	1,727,121	39%	61%

# Social Media Traffic

Month	# of New Twitter Followers	# of New Facebook Fans	# of Engagements	# of Impressions
July – June 2016	317	1,355	5,400	1,200,000
July – June 2017	630	1,214	17,051	5,242,320



# **Internal Program Monitoring**

As a recipient of federal awards, this Organization is responsible for administering the awards in accordance with applicable laws, regulations, provisions and policies. Programmatic, administrative and fiscal monitoring is conducted to ensure the Organization is fulfilling those requirements. Programs subject to internal monitoring:

ΓVΓ	Schedule	Monitored thru		Due sue sue	Challas
FYE		Year	Month	Program	Status
16 & 17	08/15/16	2016	7	STEM	Issued
16 & 17	09/12/16	2016	9	Wagner Peyser (Vet, EUC, RESA, MSFW, Job	Issued
				Orders)	
16 & 17	09/19/16	2016	9	SNAP (Mandatory Program)	Issued
16 & 17	10/19/16	2016	10	WIOA DW & AD (include OJT & EWT)	Issued
16 & 17	11/08/16	2016	11	WIOA Youth	Issued
2017	11/23/16	2016	11	Welfare Transition (including Lutheran)	Issued
2017	12/06/16	2016	12	Americans with Disabilities Act	Issued
2017	01/09/17	2017	1	Wagner Peyser Customer satisfaction survey	Issued
2017	01/23/17	2017	1	Intensive Services Customer Satisfaction	Issued
				Survey	
2017	02/13/17	2017	2	Employer Satisfaction Survey	Issued
2017	02/27/17	2017	2	TAA	Issued
2017	03/13/17	2017	3	SNAP (Mandatory Program)	Issued
2017	03/22/17	2017	3	Wagner Peyser (Vet, EUC, REA, MSFW, Job	Issued
				Orders)	
2017	04/17/17	2017	4	WIOA DW & AD (include OJT & EWT)	Issued
2017	05/01/17	2017	4	WIOA Youth	In-Progress
2017	05/10/17	2017	5	Career Center Credentialing	In-Progress
2017	05/15/17	2017	5	Welfare Transition (including Lutheran)	Not Started

Please direct inquiries to Anna Munro, Finance Director. Tel: 813-397-2064