

## **CareerSource Tampa Bay Minutes of Workforce Solutions Committee Meeting**

**Date:** October 8, 2018, 9:00 a.m.

**Location:** CareerSource Tampa Bay Office, 9215 N. Florida Ave., Ste. 101, Tampa, FL

### **Call to Order**

Committee Chair Jeff Serpico called the meeting to order at 9:00 a.m.

### **Members in attendance**

Michael Bach, Robert Coppersmith, Gail Fitzsimmons, Shannon Guzman, Benjamin Hom, Kenneth Jones, Lindsey Kimball, Jeff Serpico

### **Members not in attendance**

Earl Rahn, Yanina Rosario, Michael Ramsey,

### **Staff Present**

Juditte Dorcy, Anna Munro, Jody Toner, Michelle Schultz, Mai Russell, Joe Vitale

**Guests** No special guest in attendance.

**Public Comments** None was made.

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**The agenda items are listed in the order of discussion.**

▶ Indicates Committee Action

### **Action/Discussion Items**

#### ▶ **Approval of Minutes: August 8, 2018 Workforce Solutions Committee Meeting**

A motion to approve the minutes of August 8, 2018 Workforce Solutions Committee Meeting was made by Robert Coppersmith and seconded by Lindsey Kimball. The motion passed unanimously.

#### ▶ **Approval of Eligible Training Provider Policy**

Director Munro presented the research outcomes and reported the best practice on policy and criteria use to approve training providers. A discussion of policy for new training provider programs on the following areas:

- **Criteria:** A max of 12 customer per new provider until performance is established. A motion **to approve** was made by Kenneth Jones and seconded by Michael Bach.
- **Training Duration:** Registered apprenticeship, nursing, vocational tech programs up to two years. A motion **to approve** was made by Kenneth Jones and seconded by Michael Bach.
- **ITA Cap:** ITA Cap will stay the same.
- **Performance Measures:** Training completion rate per program 70%.  
A motion **to approve** was made by Kenneth Jones and seconded by Robert Coppersmith.

These new criteria will not impact existing training providers until renewal of their contract – A provision will be added to grandfather in current provider. Being set in place by July 1, 2019. The motion passed unanimously.

#### ▶ **Approval of revisions for job placement and wage rates**

Director Toner and Interim CEO J. Dorcy responded to revisions on the job placement and wage rate. Being set in place by July 1, 2019.

Committee moved to amend the job placement rate target from 80% to 70%. A motion **to approve** was made by Kenneth Jones and seconded by Robert Coppersmith. Motions were passed. One Opposed.

Committee moved to set the wage rate to coincide with the annual assigned regional wage rate. A motion **to approve** was made by Michael Bach and seconded by Kenneth Jones. Motions were passed.

## **Information Items**

### **2017 – 2018 Workforce Solutions Strategic Goals Update**

For Period Covering: July 2018 thru June 2019

#### **Partnership with Tampa Hillsborough EDC**

No. of Job Orders: 9

No. of OJT: 2

#### **Professional Talent of Tampa Bay**

No. of Placements: 21

Ave. Wage: \$29.82

#### **OJT**

Total Funding: \$40,170

No. of Trainees: 21

No. of Employers: 9

Avg. Wage at Placement: \$13.83

#### **PWE**

Total Funding: \$21,560

No. of Trainees: 6

No. of Employers: 5

Avg. Wage at Placement: \$12.08

#### **EWT**

Funding Allocated: \$450K

No. of Applications Received: 13

No. of EWT awards: 0

#### **TampaBayIntern.com**

No. of Employers: 13

No. of Internships: 17

No. of Interns Registered: 77

No. of Placements: 6

#### **Website Traffic**

No. of People Visited Site: 61,670

Returning Visitors: 18%

New Visitors: 82%

#### **Social Media Traffic**

No. of New Twitter Followers: 14

No. of New Facebook Fans: 60

No. of New LinkedIn Followers: 171

No. of New Instagram Followers: 133

No. of Engagements: 4,378

No. of Impressions: 173,000

#### **Training Vendors Outcome Report**

Period covering: July 1, 2018 thru September 30, 2018

No. that exited Training: 34

No. that exited without completing training: 7

No. that exited after completing training: 27

No. of job at the point of training completion: 22

No. that obtained a job whether they completed training or not: 5

No. that obtained a job that was directly related to their training: 5

Training completion rate: 79%

Job placement rate: 15%

Training related to job placement rate: 15%

Average wage at job placement: \$31.58

## **USDOL Tech Hire Partnership Grant Update - Tampa Bay Tech Hire Program**

Period covering: Data reported as of the quarter ending June 0, 018

Total no. of participants served: 1065 (91% of goal)

Total participants enrolled in Education/Training: 1065 (91% of goal)

Total no. of participants completing training: 701 (70% of goal)

Total no. of unemployed participants who obtain employment: 187 (22% of goal)

Current provider partner: USF

### **Help Wanted Online Summary**

**In August 2018, the top four online advertised occupations, when compared to a year ago, were:**

Registered Nurses: 894

Software Developers, Applications: 683

Web Developers: 660

Heavy and Tractor-Trailer Truck Drivers: 622

Job Type Distribution: 78% are Full-Time

### **Reports – Industry Insights**

Economic Development by Yanina Rosario, Associate Director, FL Small Business Development Center and Lindsey Kimball, Economic Development Director, Hillsborough County

- Attend annual meeting in FDC to network
- Low unemployment rate
- Favorable <https://makeittampabay.com> to attract talent & businesses
- Met with Citi to discuss talent on IT

### **Adjournment**

The meeting was adjourned at approximately 10:35 a.m.